# Role Profile

## Job title
- Research Contracts Officer

## Job family and level
- Administrative, Professional and Managerial Level 4

## School/Department
- Research & Innovation

## Location
- Currently: off-campus (working from home)
- Post September 2021: Hybrid working (blend between campus and off-campus working)

## Purpose of role
The role is based within a busy, diverse and friendly research focussed Contracts team. The purpose of the role is to work with colleagues across Research and Innovation and within Schools and Faculties to facilitate research and knowledge exchange activity by providing an efficient contractual support service to the University research community, primarily through the expert and timely drafting and negotiation of research contracts and proactive management of their workflow.

## Main responsibilities
(Primary accountabilities and responsibilities expected to fulfil the role)

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<tr>
<th>% time per year</th>
<th>Main responsibilities</th>
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<tr>
<td>65%</td>
<td><strong>Agreement drafting and negotiation</strong>&lt;br&gt;▪ To draft and negotiate research agreements which fully reflect&lt;br&gt;University requirements across a range of complexity, working pro-actively with academics, funders and collaborative partners and building productive School and Faculty relationships. Agreements may include collaboration agreements, studentships, material transfer agreements and confidentiality agreements. Where appropriate, the post holder will use template or customised template agreements to expedite contract execution. During negotiations the role holder will use judgement, initiative, creativity and pragmatism to conclude agreements under which research projects will be undertaken giving a fair and reasonable position for the parties.</td>
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<td>10%</td>
<td><strong>Workload management</strong>&lt;br&gt;▪ The post holder will manage their own time and prioritise a substantial varied and dynamic workload in a high throughput environment. They will frequently handle conflicting aspirations and wishes of the parties involved whilst responding sensitively to the requirements of the University, academic community and sponsors to achieve Research &amp; Innovation’s service delivery objectives.</td>
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<tr>
<td>2%</td>
<td><strong>Input to agreement templates and team working processes</strong></td>
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| 4 | **Maintaining seamless interfaces with other teams**  
   ▪ To work with other Research & Innovation teams, including Pre Award, Post Award, EU Funding, Governance, Corporate Partnerships, to deliver a timely, customer focused, integrated service, contributing to seamless interfaces and to Research & Innovation’s reputation for professionalism and customer focus, both with academics and industrial sponsors. **8%** |
| 5 | **Maintaining accurate records**  
   ▪ To manage and maintain records for tracking progress on the University database and provide management information ensuring a clear audit trail for each project. **8%** |
| 6 | **Responding to requests for research into contractual issues**  
   ▪ To carry out research into contractual and legal issues impacting research delivery, as requested by Contracts Managers and Head of Research Contracts **2%** |
| 7 | **Other appropriate duties**  
   ▪ Any other duties appropriate to the grade and role. **5%** |

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**Person specification**

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<th>Essential</th>
<th>Desirable</th>
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| **Skills** | ▪ Strong organisation and workload management, planning and coordination skills with the ability to work under pressure and to tight deadlines/ experience of successfully managing a complex and substantial workload and working with a high volume of files  
  ▪ Drafting and negotiation skills.  
  ▪ Strong communication and excellent interpersonal and teamwork skills and track record of building strong productive stakeholder relationships in support of a similar or relevant role and experience of expectation management.  
  ▪ Proven analytical and problem solving capability, employing a pragmatic and flexible approach. | ▪ The ability to learn by experience and assimilate and apply flexibly a wide range of relevant knowledge to arising challenges. |
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<tr>
<th>Knowledge and experience</th>
<th>Excellent IT and word processing skills</th>
<th>Demonstrable people focus, delivering services in a way which is pragmatic and professional.</th>
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<td>Proven experience of drafting research agreements, or research related agreement or similar</td>
<td>Knowledge of and experience in the HE sector</td>
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<td>Proven experience or track record of substantial reviewing and negotiating research and research-related contracts in the Higher Education sector or similar</td>
<td>Good knowledge of and awareness of applying relevant areas of law including charity law, state aid, commercial and export control law</td>
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<td>Experience of identifying and addressing potential contractual risks</td>
<td>Experience of the work practices, processes and procedures relevant to the role, including broader commercial awareness relating to research and innovation activities generally.</td>
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<td>Knowledge and understanding of key research contract clauses (e.g. intellectual property, confidentiality, VAT, warranties and indemnities)</td>
<td>Knowledge of the work of others inside and outside the University relevant to the University's research and innovation activities.</td>
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<td>Ability to read and understand complex legal documents</td>
<td>Detailed understanding of contract and commercial law and ability to provide advice and guidance on complex contractual issues.</td>
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<td>Qualifications, certification and training (relevant to role)</td>
<td>Law degree or Professional legal qualification or equivalent or Proven track record of substantial research contract negotiation experience in the Higher Education sector or equivalent role/job.</td>
<td>Experience of working in a customer-focused team and a continuous improvement environment</td>
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The University of Nottingham is focused on embedding equality, diversity and inclusion in all that we do. As part of this, we welcome a diverse population to join our work force and therefore encourage applicants from all communities, particularly those with protected characteristics under the Equality Act 2010.

Expectations and behaviours

The University has developed a clear set of core expectations and behaviours that our people should be demonstrating in their work, and as ambassadors of the University's strategy, vision and values. The following are essential to the role:
Valuing people  Is friendly, engaging and receptive, putting others at ease. Actively listens to others and goes out of way to ensure people feel valued, developed and supported.

Taking ownership  Is clear on what needs to be done encouraging others to take ownership. Takes action when required, being mindful of important aspects such as Health & Safety, Equality, Diversity & Inclusion, and other considerations.

Forward thinking  Drives the development, sharing and implementation of new ideas and improvements to support strategic objectives. Engages others in the improvement process.

Professional pride  Is professional in approach and style, setting an example to others; strives to demonstrate excellence through development of self, others and effective working practices.

Always inclusive  Builds effective working relationships, recognising and including the contribution of others; promotes inclusion and inclusive practices within own work area.

Key relationships with others

- Line manager
  - Role holder
    - Key stakeholder relationships
      - Team members
      - University Colleagues
      - Funders & collaborators